

Message Text

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PAGE 01 LAGOS 00951 280747Z
ACTION AF-08

INFO OCT-01 EB-08 ISO-00 COME-00 PASS-00 /017 W
-----281231Z 082697 /14

R 271414Z JAN 77
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 8881

UNCLAS LAGOS 00951

TO: K.J. CHIDO, PRESIDENT
RAILROAD BUILDERS INC.
1601 WEST NASSAU AVE.
ENGLEWOOD, COLORADO 80110
TELEPHONE 303-761-1994
TELEX 45-751

E. O. 11652: NA
TAGS: BENC
SUBJ: RAILROAD PROJECT

1. AT A LENGTHY MEETING JANUARY 26, NIGERIAN RAILWAYS
GENERAL MANAGER NZEGWU TOLD ME THAT HE WAS CONCERNED
OVER THINNESS OF RBC RESOURCES. HE FEARED THAT HEAVY
BUILDING CAPABILITY AND FINANCES OF COMPANY WERE QUITE
LIMITED IN COMPARISON TO EUROPEAN COMPETITORS. BASED
ON INFORMATION GIVE TO ME SEVERAL WEEKS AGO IN LAGOS
BY YOUR REPRESENTATIVE PETER KANAVIS, I REPLIED THAT
YOUR POSITION GREATLY STRENGTHENED BY RECENT COMBINING
WITH NOLETEER CORPORATION FOR PURPOSES OF NIGERIAN
RAILROAD PROJECT. I STATED THAT NEW COMBINATION
REPRESENTED SIGNIFICANT IMPROVEMENT WHICH COMPARED
FAVORABLY WITH COMPETITION.

2. NZEGWU STATED HE MUCH ENCOURAGED BY THIS INFORMA-
TION AND WOULD CONTINUE TO SHORT LIST YOU FOR SECTIONS
3 AND 4. HOWEVER, HE WOULD LIKE TO HAVE ASAP A
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WRITTEN STATEMENT FROM YOU DESCRIBING YOUR COOPERATION
WITH NOLETEER AND PROVIDING DOCUMENTATION WHICH WOULD
DEPICT IN QUANTIFIED TERMS THE COMBINED CAPABILITIES
AND FINANCIAL STATUS OF THE TWO FIRMS.

3. PLEASE ADVISE IF WE CAN BE OF ASSISTANCE IN ANY WAY.
HARRY CAHILL, ECONOMIC COUNSELOR, AMERICAN EMBASSY,

LAGOS, NIGERIA.

EASUM

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LAGOS00951
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Expiration:
Film Number: D770031-0486
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770113/aaaaalgi.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 03c738d0-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Retention: 0
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Review Date: 30-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3487379
Secure: OPEN
Status: NATIVE
Subject: RAILROAD PROJECT
TAGS: BENC
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/03c738d0-c288-dd11-92da-001cc4696bcc
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